



MARQUEST GLOBAL BALANCED FUND

SEMI-ANNUAL MANAGEMENT  
REPORT OF FUND PERFORMANCE

Period ended June 30, 2018

# MARQUEST GLOBAL BALANCED FUND

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INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the period Ended June 30, 2018

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## **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report contains forward looking statements. These statements primarily relate to assessments of future economic and market conditions. Such information has been included to assist readers with assessing recent developments in the Fund's operating climate and possible future developments that may affect Fund performance. All forward looking statements are based on management's current beliefs and assumptions which are subject to numerous risks and uncertainties. Statements with respect to future economic and market conditions are based on management's beliefs and assumptions with respect to a range of factors, including market conditions generally and within the sectors in which the Fund's investments operate. While management considers such beliefs and assumptions to be reasonable based on information currently available to it, no assurance can be given that such beliefs and assumptions will prove to be correct. As a result, these forward looking statements would typically include words such as "anticipates, believes, intended or estimated". Events or circumstances may cause actual results to differ materially from those expressed or implied by such forward looking statements as a result of numerous known and unknown risks and uncertainties, including, but not limited to, those associated with economic and market conditions, political stability and other risks identified in the Fund's prospectus. Most of these factors are beyond the control of the Fund and its Manager. Neither the Fund nor its Manager assumes any obligation to update any of the forward looking statements made in this report.*

# MARQUEST GLOBAL BALANCED FUND

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## INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the period Ended June 30, 2018

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This interim management report of fund performance contains financial highlights but does not contain the complete interim financial statements of the Marquest Global Balanced Fund (the "Fund"). You can get a copy of the interim financial statements at your request, and at no cost, from Marquest Asset Management Inc. (the "Manager") by calling 1-888-964-3533, by writing to us at Suite 4420, 161 Bay Street, PO Box 204, Toronto, Ontario, M5J 2S1 or by visiting our website at [www.marquest.ca](http://www.marquest.ca) or SEDAR at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

### ***Management Discussion of Fund Performance***

#### ***Results of Operations***

As at June 30, 2018, the Fund's total NAV was \$10,740,200, a decrease of 9.48% since the prior year end (December 2017: \$11,865,379). The change is primarily due to distribution to unitholders of redeemable units and net redemptions of \$343,451 and \$1,044,918, respectively. These were partially offset by net unrealized appreciation on investments of \$266,444.

In the first half of 2018, the Fund's Class F units gained 3.19% and the Class A units gained 2.04%. The Fund is ranked in the top 12.00% of the Global Equity Balanced category for performance year to date. The Fund and the category underperformed the benchmark, the Morningstar CAN Bal Global Agg CAD Index. The Fund return is after the deduction of fees and expenses, while the benchmark and broad-based index returns do not include any costs of investing.

U.S. tax reform and the risk of trade disruptions due to the protectionist policies of the U.S. government are major factors affecting markets. The implementations of tariffs and NAFTA negotiations have contributed to the strength of the U.S. dollar. The U.S. corporate tax cut and the fact that the U.S. economy is less dependent on trade benefitted U.S. companies and this was reflected in higher stock valuations. During the period, the Canadian dollar fell 4.50% versus the U.S. dollar which improved returns for Canadian investors in U.S. markets. Canada is highly dependent on trade and our stock market returns were muted despite stronger oil prices (WTI rose 22.80% to US\$74.15/barrel in the period).

The Fund continued to carry an overweight position in stocks and an underweight position in bonds. Using the SPDR Bloomberg Barclays High Yield Bond ETF (JNK) as a proxy for the market, the high yield bond market has been falling since the beginning of the year. Spreads to treasuries have widened somewhat but not enough to pay for risks being assumed in our opinion. Volumes on the new issue side are lighter than last year. The Fund also continued to hedge most of its currency exposure in fixed income, and a portion of its currency exposure in equity positions. The currency hedge reduces volatility due to currency movements and is intended to enhance performance over the long term but it has held back performance for this period.

The Fund was underweight in the Technology sector which detracted from performance. The valuations and lack of dividends of most of the high flying stocks in this sector kept them outside of the Fund's mandate. The Fund's heavier weightings in the lower valuation Financial Services and Healthcare sectors reflected its conservative, capital preservation bias. Good security selection in the Healthcare sector added to performance. HCA Healthcare (approximately 3.80% current weighting) returned 23.50% and United Healthcare returned 17.56% (approximately 4.70% current weighting) in the period.

As well, the Fund was attracted by low valuations in the energy sector and positioned early for an improvement in energy prices. The Fund had an overweight position in the Energy sector and consequently overweight Canada versus the Benchmark. This added to the good performance of the Fund.

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## ***Recent Developments***

The portfolio manager's view on global asset markets has not changed substantially since the start of the year. The Fund carries a slightly larger cash position than usual because of the risks involved in the current international trade disputes. However, under all the political rhetoric we assume that the Americans do not want a trade war and will work towards a NAFTA agreement and reconciliation with the Chinese and Europeans. With interest rates set to continue rising on the back of firmer inflation, bonds will face headwinds. The Fund will continue to underweight bonds. Given the low prices in recent years, the oil market is tight and a geopolitically driven supply disruption would have a material effect on prices. The Fund has been overweight in the Energy sector in view of the expectation that global economic growth would increase oil demand and therefore push energy prices higher. With a weak CAD and rising WTI prices, Canada's Energy sector should show higher earnings and cash flow.

## ***Proposed Change of Manager***

On June 22, 2018, the manager Marquest Asset Management Inc. and Stone Investment Group Limited announced that the Firms have entered into a binding agreement for Stone to acquire the management contract of the Fund.

The shareholders and/or unitholders of the Funds have passed the resolution to change the Manager to Stone Investment Group Limited on August 27, 2018, however the transaction is still waiting on regulatory approval.

## ***Related Party Transactions***

Marquest Asset Management Inc. is the Manager ("the Manager") of the Fund. The Manager of the Fund has engaged Cassels Investment Management Inc. as the Investment Manager for the Fund, at its own cost.

The Manager of the Fund is responsible for managing all of the Fund's activities, including investment advisory and portfolio management services under a Management Agreement. The Management Agreement is subject to automatic renewal for additional one year terms. The Management Agreement may be terminated during its term if the Manager defaults in its performance of any of its duties or obligations thereunder and if the holders pass a resolution at a meeting of holders terminating the Management Agreement as a result of such default. Further, the holders of a Fund may, by resolution passed at a meeting of holders at least 180 days before the end of the initial term or each anniversary thereof, elect not to renew the Management Agreement, whereupon the Management Agreement will not be renewed beyond its existing term. The Manager must give the holders and the Trustee at least 180 days' notice of its intention not to renew a Management Agreement. Management fees are paid by each class at the rates set out under "Management Fees" below.

During the period, \$111,114 in management fees (including HST) was paid to the Manager. The Manager is also the trustee of the Fund and is responsible for certain aspects of the day-to-day administration. The Fund reimbursed the Manager for operating costs (including HST) incurred in administering the Fund of approximately \$36,172.

As disclosed in the Fund's prospectus, the Manager may voluntarily waive, absorb or pay a portion of the Fund's fees and expenses, at its discretion. During the period the Manager absorbed \$21,605 in expenses of the Fund.

# MARQUEST GLOBAL BALANCED FUND

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## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five years and the most recent interim period. The information is derived from the Fund's unaudited interim and audited annual financial statements.

Marquest Global Balanced Fund (Class A)**						
Net Assets per Unit (\$) <sup>(1)</sup>						
	2018*	2017	2016	2015	2014	2013
Net assets, beginning of the year <sup>(2)</sup>	16.71	17.34	17.35	17.45	17.41	15.45
<b>Increase (decrease) from operations:</b>						
Total revenue	0.25	0.48	0.63	(0.02)	6.41	0.12
Total expenses (excluding distributions)	(0.36)	(0.62)	(0.61)	(0.65)	(0.71)	(0.70)
Realized gains (losses) for the year	0.17	0.45	1.39	0.14	0.28	1.46
Unrealized gains (losses) for the year	0.28	0.16	(0.38)	1.21	(4.97)	2.09
<b>Total increase (decrease) from operations <sup>(2)</sup></b>	<b>0.34</b>	<b>0.47</b>	<b>1.03</b>	<b>0.68</b>	<b>1.01</b>	<b>2.97</b>
Distributions:						
From net investment income (excluding dividends)	(0.54)	-	-	-	-	-
From dividends	-	-	-	-	-	-
From capital gains	-	-	-	-	-	-
Return of capital	-	(1.08)	(1.08)	(1.08)	(1.08)	(1.08)
<b>Total annual distributions <sup>(3)</sup></b>	<b>(0.54)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>
<b>Net assets at December 31<sup>st</sup> of year shown</b>	<b>16.50</b>	<b>16.71</b>	<b>17.34</b>	<b>17.35</b>	<b>17.45</b>	<b>17.41</b>

Notes:

<sup>(1)</sup> This information is derived from the Fund's audited annual and unaudited interim financial statements. Periods beginning on or after January 1, 2013 follow International Financial Reporting Standards (IFRS) and prior to January 1, 2013 follow Canadian Generally Accepted Accounting Principles (Canadian GAAP). The net assets attributable to holders of redeemable units per unit presented in the financial statements may differ from the net asset value calculated for fund pricing purposes. An explanation of these differences can be found in the notes to financial statements, if applicable.

<sup>(2)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period.

<sup>(3)</sup> Distributions were paid in cash or re-invested in additional units of the Fund, or both.

\*The financial information is for the six-month period ending June 30, 2018.

\*\*Class A units were first issued on October 31, 2006.

# MARQUEST GLOBAL BALANCED FUND

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended June 30, 2018

## Financial Highlights (continued)

Marquest Global Balanced Fund (Class F)**						
Net Assets per Unit (\$) <sup>(1)</sup>						
	2018*	2017	2016	2015	2014	2013
Net assets, beginning of the year <sup>(2)</sup>	19.83	20.15	19.77	19.53	19.16	16.72
<b>Increase (decrease) from operations:</b>						
Total revenue	0.30	0.57	0.72	(0.04)	6.90	0.15
Total expenses (excluding distributions)	(0.32)	(0.49)	(0.48)	(0.50)	(0.56)	(0.58)
Realized gains (losses) for the year	0.21	0.55	1.44	0.14	0.34	1.54
Unrealized gains (losses) for the year	0.43	0.10	(0.18)	1.63	(5.22)	2.42
<b>Total increase (decrease) from operations <sup>(2)</sup></b>	<b>0.62</b>	<b>0.73</b>	<b>1.50</b>	<b>1.23</b>	<b>1.46</b>	<b>3.53</b>
Distributions:						
From net investment income (excluding dividends)	(0.54)	-	-	-	-	-
From dividends	-	-	-	-	-	-
From capital gains	-	-	-	-	-	-
Return of capital	-	(1.08)	(1.08)	(1.08)	(1.08)	(1.08)
<b>Total annual distributions <sup>(3)</sup></b>	<b>(0.54)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>	<b>(1.08)</b>
<b>Net assets at December 31<sup>st</sup> of year shown</b>	<b>19.91</b>	<b>19.83</b>	<b>20.15</b>	<b>19.77</b>	<b>19.53</b>	<b>19.16</b>

Notes:

<sup>(1)</sup> This information is derived from the Fund's audited annual and unaudited interim financial statements. Periods beginning on or after January 1, 2013 follow International Financial Reporting Standards (IFRS) and prior to January 1, 2013 follow Canadian Generally Accepted Accounting Principles (Canadian GAAP). The net assets attributable to holders of redeemable units per unit presented in the financial statements may differ from the net asset value calculated for fund pricing purposes. An explanation of these differences can be found in the notes to financial statements, if applicable.

<sup>(2)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period.

<sup>(3)</sup> Distributions were paid in cash or re-invested in additional units of the Fund, or both.

\*The financial information is for the six-month period ending June 30, 2018.

\*\*Class F units were first issued on September 7, 2006.

# MARQUEST GLOBAL BALANCED FUND

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## Financial Highlights (continued)

<b>Ratios and Supplemental Data</b>						
<b>Class A**</b>	<b>2018*</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Total net asset value (000's) <sup>(1)</sup>	\$ 7,676	\$ 8,866	\$ 16,207	\$ 19,280	\$ 13,912	\$ 11,724
Number of units outstanding <sup>(1)</sup>	465,191	530,403	934,666	1,111,480	797,341	673,233
Management expense ratio <sup>(2)</sup>	3.97%	3.46%	3.39%	3.40%	3.41%	3.57%
Management expense ratio before waivers or absorption <sup>(5)</sup>	4.39%	3.68%	3.61%	3.78%	3.62%	3.68%
Trading expense ratio <sup>(3)</sup>	0.05%	0.04%	0.08%	0.06%	0.05%	-
Portfolio turnover rate <sup>(4)</sup>	17.48%	27.94%	58.64%	51.40%	120.71%	32.48%
Net asset value per unit <sup>(1)</sup>	\$ 16.50	\$ 16.71	\$ 17.34	\$ 17.35	\$ 17.45	\$ 17.41
<b>Class F***</b>	<b>2018*</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Total net asset value (000's) <sup>(1)</sup>	\$ 3,064	\$ 3,000	\$ 3,031	\$ 2,173	\$ 1,806	\$ 1,489
Number of units outstanding <sup>(1)</sup>	153,893	151,299	150,425	109,886	92,436	77,733
Management expense ratio <sup>(2)</sup>	2.89%	2.36%	2.28%	2.29%	2.43%	2.50%
Management expense ratio before waivers or absorption <sup>(5)</sup>	3.20%	2.51%	2.43%	2.54%	2.58%	2.58%
Trading expense ratio <sup>(3)</sup>	0.05%	0.04%	0.08%	0.06%	0.05%	-
Portfolio turnover rate <sup>(4)</sup>	17.48%	27.94%	58.64%	51.40%	120.71%	32.48%
Net asset value per unit <sup>(1)</sup>	\$ 19.91	\$ 19.83	\$ 20.15	\$ 19.77	\$ 19.53	\$ 19.16

### Notes

<sup>(1)</sup> The information is provided as at December 31st of the year shown.

<sup>(2)</sup> Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.

<sup>(3)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net assets during the period.

<sup>(4)</sup> The Fund's portfolio turnover rate indicates how actively the Fund's portfolio adviser manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the year. The higher a Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a Fund.

<sup>(5)</sup> Waivers and absorption of certain expenses associated with the Fund are at the Manager's discretion and may be terminated at any time.

\*The financial information is for the six-month period ending June 30, 2018.

\*\*Class A units were first issued on October 31, 2006.

\*\*\*Class F units were first issued on September 7, 2006.

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## **Management Fees**

The Management fees for each applicable class are calculated daily and are based on the Fund's ending total NAV per class; cumulative daily totals are then paid on a weekly basis. The Manager uses these management fees to pay sales and trailing commissions to registered dealers on the distribution of the Fund units, as well as for the general investment management expenses.

		As a percentage of Management fees	
	Maximum Annual Management Fee Rate (%)	Sales & Trailer Commissions (%)	Investment Advisory and Portfolio Management Services (%)
Class A Units	2.10%	32.97%	67.03%
Class F Units	1.10%	0.00%	100.00%

## **Past Performance**

The performance information shown assumes that all distributions made by the Fund in the years shown were reinvested in additional securities of the Fund. The performance information does not take into account sales, redemptions, distributions or other optional charges that would have reduced returns or performance. How the Fund has performed in the past does not necessarily indicate how it will perform in the future. Performance differences between classes of units are mainly attributable to management fees charged to each class.

## **Year-by-Year Returns**

The following bar charts show the Fund's annual Class A and Class F performance for each of the years shown, and illustrates how the Fund's performance has changed from year to year. In percentage terms, the bar chart shows how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.

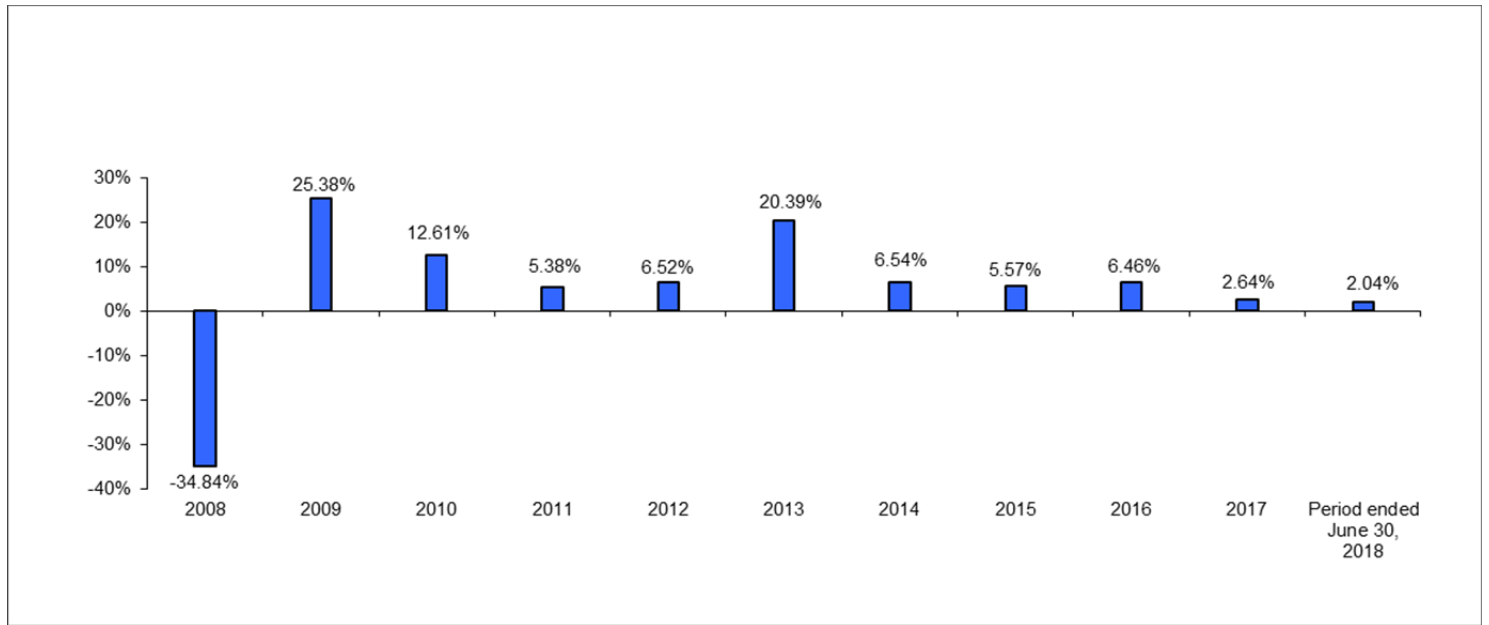


# MARQUEST GLOBAL BALANCED FUND

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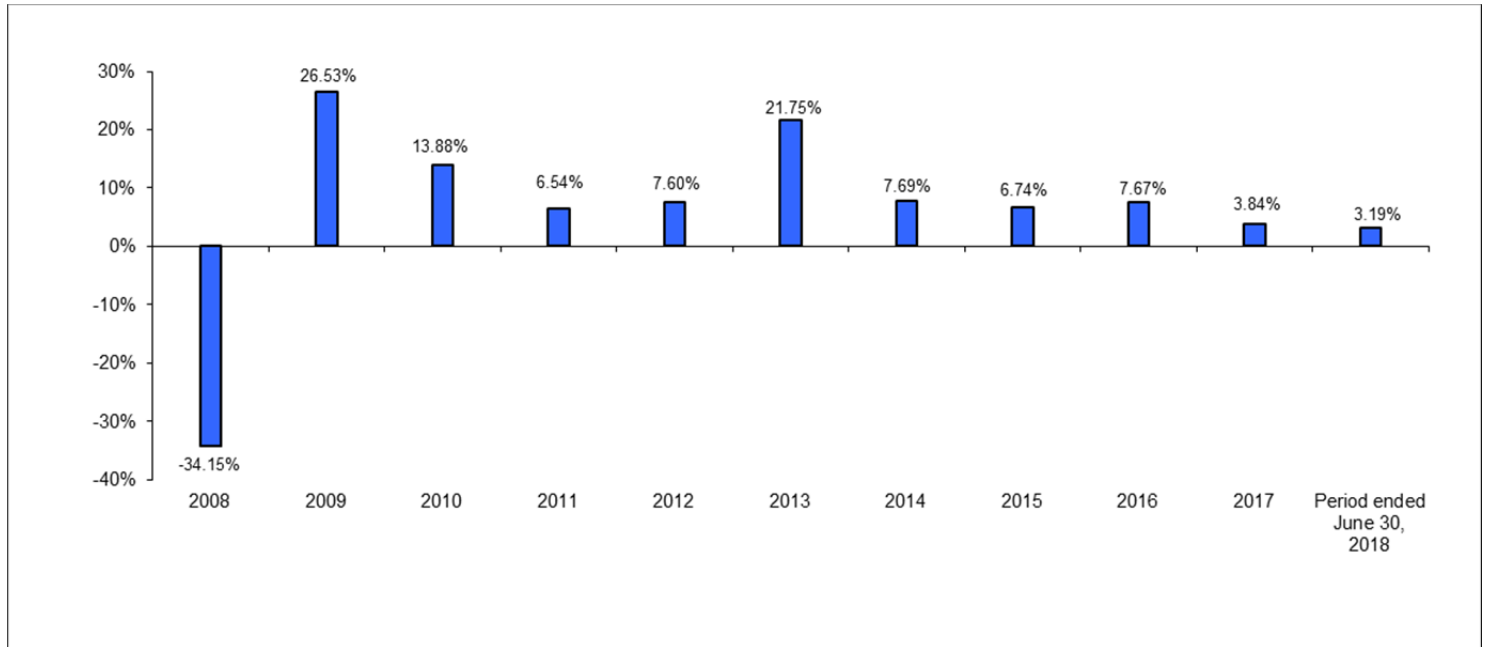
## Past Performance (continued)

### Class A



\* Inception date for Class A units was September 7, 2006.

### Class F



\* Inception date for Class F units was September 7, 2006.

# MARQUEST GLOBAL BALANCED FUND

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## Summary of Investment portfolio as at June 30, 2018

Total Net Asset Value: \$ 10,740,200

### Portfolio Allocation

	% of Fund's Net Asset Value
Canadian Equities	31.62%
United States Equities	31.36%
Foreign Equities	17.00%
Canadian Bonds	7.93%
United States Bonds	7.11%
Cash	4.09%
Futures Contracts	0.60%
Net Other Assets (Liabilities)	0.29%
	<hr/> 100.00%

### Top 25 Holdings

	% of Fund's Net Asset Value
1 UnitedHealth Group Inc.	5.41%
2 HDFC Bank Ltd.	5.15%
3 HCA Holdings Inc.	4.40%
4 The Toronto-Dominion Bank	4.22%
5 Cash	4.09%
6 Diageo PLC	4.06%
7 Canadian Natural Resources Ltd.	3.98%
8 Home Depot Inc.	3.82%
9 Siemens AG	3.71%
10 Royal Bank of Canada	3.69%
11 Cascades Inc., 5.50%, 15/07/2022	3.66%
12 Pfizer Inc.	3.55%
13 The Bank of Nova Scotia	3.40%
14 Bank of America Corp.	3.11%
15 Canadian National Railway Co.	3.10%
16 Vermilion Energy Inc.	3.09%
17 MEG Energy Corp., 6.38%, 30/01/2023	2.86%
18 Alphabet Inc.	2.73%
19 Nutrien Ltd.	2.66%
20 Crown Cork & Seal Co., Inc., 7.38%, 15/12/2026	2.66%
21 Walt Disney Co.	2.57%
22 First Data Corp., 7.00%, 01/12/2023	2.56%
23 JPMorgan Chase & Co.	2.55%
24 PayPal Holdings Inc.	2.04%
25 NRG Energy Inc., 6.25%, 15/07/2022	1.90%
	<hr/> 84.97%

The investments and percentages shown may change from time to time due to the ongoing portfolio transactions of the Fund. The weightings of the positions are calculated based on the total net asset value of the Fund as at June 30, 2018. The Fund does not hold short positions. To obtain a copy of the most recent annual report, semi-annual report, quarterly report or simplified prospectus of the Fund, please contact a member of our client services team or visit our website at [www.marquest.ca](http://www.marquest.ca) or SEDAR at [www.sedar.com](http://www.sedar.com).

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